



Job Opening: Sales Account Manager

(Immediate opening)

Company Profile: Multi-Conveyor designs and manufactures niche custom, and common-sense standard, conveyors and devices targeting the packaging industry, covering an incredibly wide range of markets. Our customer philosophy is simple, "your best, conveyed better". Multi-Conveyor is family-owned and family oriented. We take pride in community involvement supporting educational programs, food drives, and contributing to non-profits with a worthy cause.

Job Description: Seasoned Sales professional, experienced in conveyors and/or related equipment, required to increase new and existing customer equipment sales nationwide. Experience in the Packaging, Food/Beverage, Household, Pharmaceutical, Paper and Industrial markets a plus. (*Note: This is not a supervisory position.*)

Essential Responsibilities:

- Grow existing customer equipment base
- Nurture prospects from web leads, incoming calls, industry ads, trade shows
- Accumulate concise job specific sales data
- Enter new, pertinent customer data in CRM
- Investigate and resolve customer inquiries
- Team player reporting directly to upper management
- Works closely with all department heads and shop personnel
- Trade show and light business travel required

Qualifications:

- Three to five years related sales experience
- Established equipment sales track record
- Enthusiastic and motivated sales drive
- Professional customer engagement including OEMs
- Exceptional planning and organization skills
- Attention to detail, analytical data processing
- Demonstrated oral and written communications
- Proficient in Windows, MS Office, Linux (equivalent) and AutoCad

Salary and Benefits:

Multi-Conveyor offers a competitive wage with applicable cost of living adjustments.

Insurance:	Health, Dental, Vision & Life Insurance, Short Term Disability
Leave and Holidays:	Personal Leave, Vacation, Paid Holidays
Retirement & Financial:	401K Plan, Profit Sharing
Education and Training:	Tuition Reimbursement
Comments:	Additional fringe benefits for Sales positions

Apply:

Mail Resumé: MULTI-CONVEYOR, Attn: Sales Position, P.O. Box 10, Winneconne, WI 54986

Email Resumé: kstaszak@multi-conv.com

(No phone calls please.)